

origin  
DOORS AND WINDOWS



Partnering with Origin...

# The one-stop-shop for all your aluminium doors and windows...

With an extensive product range, let Origin be your supplier of choice for all your fenestration needs. The Origin offering is built upon 3 separate but equally important pillars:

## 1. Unbeatable lead times

You tell us when you want your products delivered, even if that's for the next day, meaning you'll never miss an install day - helping improve your project turnaround, cash flow and ability to take on last minute customers.


## 2. Unparalleled product

All products are made in Britain by us to a consistently high standard, meaning you can specify to your customers with confidence. We have full control of the product from design, all the way through to the procurement of materials, manufacturing and delivery. Additionally, with our own fleet of delivery vehicles, you can rest assured that your order will be handled and delivered by us, with the greatest care.

## 3. Unrivalled service and support

With dedicated teams across the company that are ready to take your call, we are poised to help grow your business.



Never miss an  
install day... 

We strive to deliver to you on time and in full every time, so you can be sure of a service that you can depend on.

# Evolution through innovation...

Whether you're a builder, architect or a door and window company, partnering with Origin is a unique business opportunity. We pride ourselves on building strong relationships with our partners. We work closely with you to help increase customer service levels, product knowledge and in turn, profitability.

Aluminium is the fastest growing material for doors and windows, and can offer healthy margins when compared to the likes of uPVC, so our commitment to our partners is there to maximise on this opportunity and includes full support in all areas - from sales and marketing through to comprehensive product and sales training.

Constant development, investment and innovation ensures that the unique DNA of our products and offering remains unmatched, giving us the confidence and capability to provide an industry-leading guarantee of up to 20-years.



# Unbeatable lead times...

With Origin, you specify when you want your products delivered. Certain products are even able to be manufactured and delivered in as little as 24-hours. Our short lead times mean that your installation scheduling can be done with much more certainty and cash flow is improved due to not having to wait a long time from ordering to installation. It also allows you to cater for customers who are on tighter deadlines with absolute confidence, offering additional business opportunity.

Product	Popular Colour Lead Time	Special Colour Lead Time
OB-49	24-hours	4-weeks
OB-72	24-hours	4-weeks
OI-30	3 working days	N/A
Residential Door	1-week	5 weeks
OS-20	4-weeks	4-weeks
OS-29/ OS-44/ OS-77	24-hours	4-weeks
OW-70		
- Casement	24-hours	4-weeks
- Bay	24-hours	4-weeks
OW-80		
- Casement	24-hours	4-weeks
- Bay	24-hours	4-weeks
- French	24-hours	4-weeks
- Gable	24-hours	4-weeks

Products available in as little as...



Our new storage facility increases our stock capacity by 82%, so you can choose Origin to deliver with confidence.

*Please see [business.origin-global.com/current-lead-times](https://business.origin-global.com/current-lead-times) for our most up to date offering.*

# Unrivalled service and support...

At Origin, we have an experienced and specialist UK-based sales support team who are always on hand to help. From our knowledgeable customer service team through to our dedicated account managers, our teams are easily accessible and on hand to help. Whatever your enquiry, we're here to ensure that your experience buying and dealing with our products is as exceptional as the products themselves.

Here are some of our teams at a glance:

- **New Partners** - here to set up your account and get you up and running
- **Customer Service** - available to assist with quotes, orders, questions and queries
- **Business Development** - a dedicated rep who will work with you on growing your business
- **Commercial** - an entire team to support you go after the larger development jobs
- **Marketing** - available marketing support to help you generate leads and brand awareness
- **Technical** - here to work with you on aftersales and technical queries
- **Training** - experts to teach you about products, sales and systems



# Commercial developments...

Going after the bigger development projects? We'll support you every step of the way

Our commercial team are available to help you pitch for multi-site multi-plot residential developments or commercial jobs.

We'll work with you to make sure your tender is as competitive as possible, and having the full backing and support of one of the UK's leading manufacturers will hold you in good stead going into any pitch process.



# Marketing support...

We have a full range of marketing support to offer you, including showroom collateral, literature, point of sale displays, van wraps, assistance with advertising campaigns and much more.

On top of the stocked items, we can provide a comprehensive range of bespoke marketing solutions and can offer expert advice and guidance. Whether it be for an exhibition, a showroom redesign or an awareness campaign in your local area, we're here to help you maximise all new business opportunities.

We also offer extensive digital and social media support.



Showroom design

## Digital marketing support...

The internet has brought everyone closer together. It has enabled businesses to reach more prospective customers, whilst establishing and improving on the relationship with existing ones. All of this keeps people coming back for more, which ultimately, helps generate sales. As of 2017, 85% of the UK population owned a Smartphone, and this is the most popular way for people to gain online access today. With this in mind, it's really important to ensure that your website not only looks good, but works well on mobile devices, to ensure you don't miss out on sales opportunities.

As generations who have grown up with the internet and Smartphones are now showing their spending power, this is going to become even more important. Millennials are more comfortable with taking to the internet to buy things, and it's actually the main place they spend their money, with 54% of this generation's purchases being made online.

As an Origin Partner, you have access to a wide range of support tools to help you generate more leads. This includes everything from website advice right the way through to social media guidance. As with everything Origin, we take our partnerships to the next level.



### Social media guidance

Social media is a great way to stay in touch with your customers, whether they be past, present or future. It is also a great way to generate leads through paid advertising.

One question we get asked a lot is what can social media help you achieve and why should you use it?

- You can promote your brand
- It can demonstrate that you are experts in your field by sharing knowledge and breaking news within the industry



- It can be more cost effective than other forms of advertising as you are directly creating a relationship with customers as opposed to more traditional forms of marketing where there can be wasted cost for those that don't reply
- Being online will help you stand out from the competition
- It will demonstrate that you're fun to work with as well as reliable and knowledgeable
- Generate leads, build strong relationships and drive loyalty

Contact us today so we can help improve your digital competitiveness



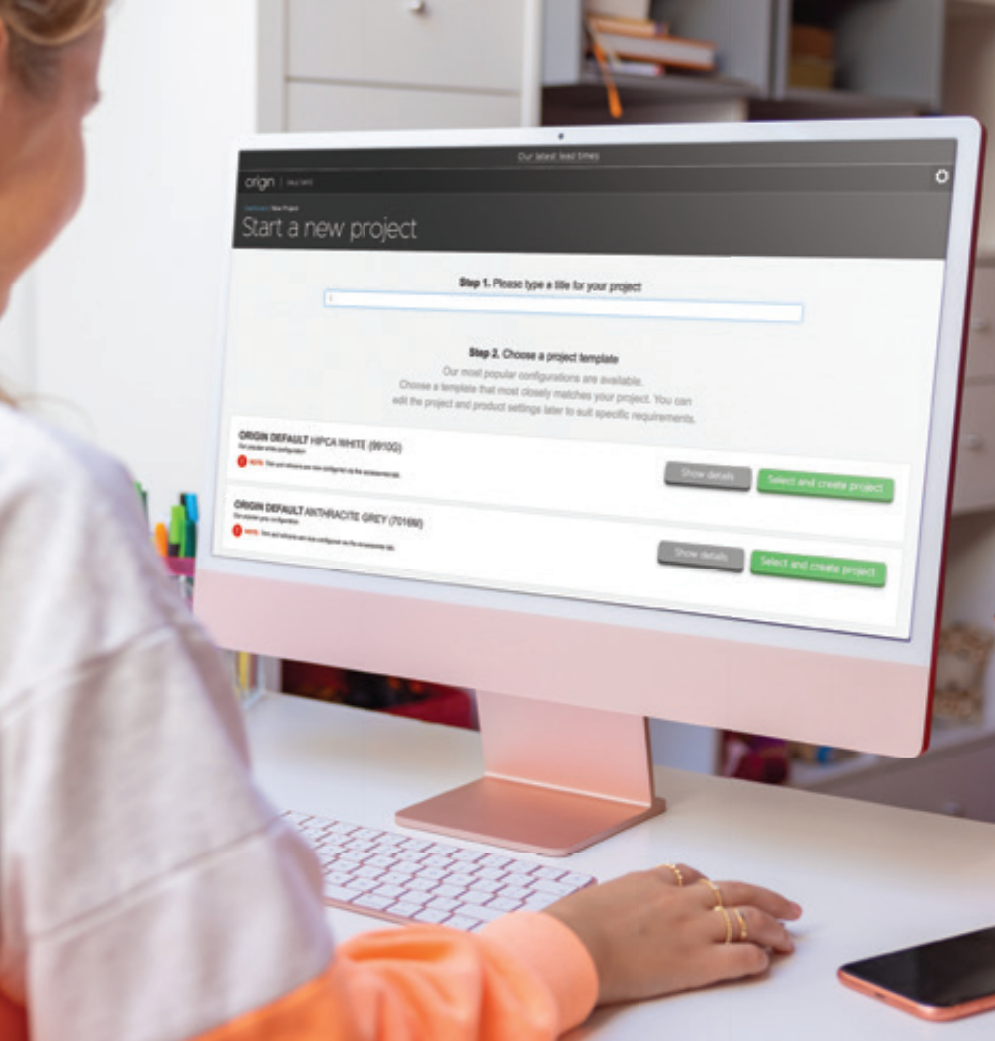
## Introducing OSS...

Origin's very own online quoting and ordering system

With an easy to navigate, simple design and intuitive functionality, OSS streamlines the ordering process significantly, allowing costs to be retrieved instantly and ordered there and then if required. The administrative side of OSS offers huge organisational benefits too. Rather than quoting individual products, OSS allows customer projects to be built, incorporating Bi-fold Doors, Internal Doors, Residential Doors, Sliding Doors and Windows, so all information for one customer is in one place.



With all this time saved on administration, it provides more time for proactive lead follow up

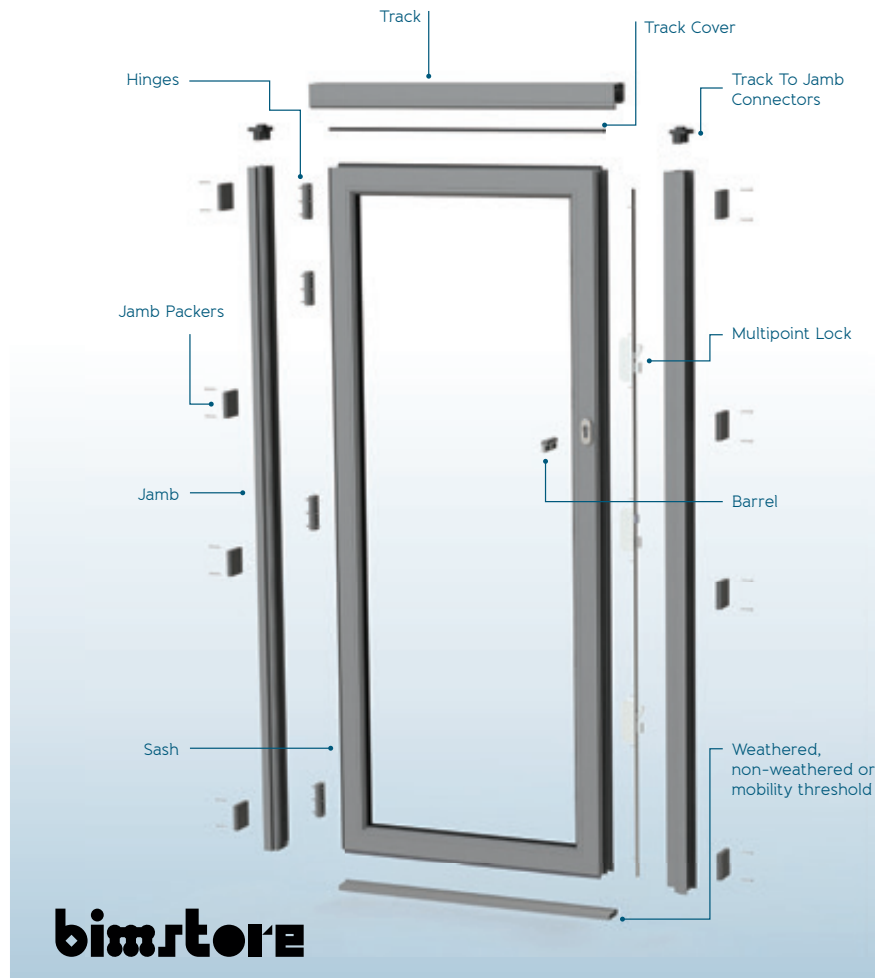


## Technical support...

Here at Origin, we pride ourselves on the technical support that is readily available to our partners. From technical drawings and specification sheets, through to door and window installation guides and videos, we have everything you may need. If, however, you should require any further support, our technical solutions department is just a phone call or e-mail away.

### Digital technical support:

- Operating Instructions
- 2D & 3D Technical Drawings
- Installation Guides
- Specification Overview
- CAD & BIM Files
- Sketch Up Models



**bimstore**

# Full training...

We offer a full training experience, covering everything from installation, product and sales training, through to marketing and OSS courses.

- **Installation training** - Origin are proud to offer our partners free product on-site installation days, whereby we share our product knowledge and best practice. It's offered with the aim of empowering you to maintain high service standards. The course ensures that installations are right first time, eliminating the need to return to site and offering the best service possible to your customers.
- **Product training** - courses are available to teach you and your staff about the technicalities and USP's surrounding our products.
- **Sales training** - our business development team can talk you through different selling techniques, helping you maximise your lead conversion rate.
- **Marketing training** - the marketing team discuss marketing best practice and look at both on and offline presence.
- **OSS training** - we have dedicated staff to come to you and train you on how to get the most out of our online quoting and ordering platform, OSS.





## The Origin Home Collection...

We are the UK's leading manufacturer of aluminium doors and windows. Our premium quality bespoke products are backed by uncompromising levels of service.

The Origin Home Collection is a suite of the finest quality products, designed and manufactured in Great Britain, by us. Our extensive array of products ensures that we have a renovation solution for every home.

With an extensive manufacturing facility in the heart of Buckinghamshire and all operations being undertaken in-house, our expert teams are committed to providing you with the best quality product at all times, allowing you to specify with confidence.

### Doors

OB-49 *(available as Single, French, Bi-folding and Corner Bi-folding Doors)*

OB-72 *(available as Single, French, Bi-folding and Corner Bi-folding Doors)*

OI-30 *(Internal Door)*

Residential Door *(based on the OB-72)*

OS-20 *(Sliding Door)*

OS-29 *(Sliding Door)*

OS-44 *(Sliding Door)*

OS-77 *(Sliding Door)*

### Windows

OW-70 *(available as Casement, Fixed, Dummy and Bay Windows)*

OW-80 *(available as Casement, Fixed, Dummy, Bay, Gable and French Windows)*

# The Origin Door...

Available in two sightline options (OB-49 and OB-72), the Origin Door is one of the most sought after renovation solutions because of its bespoke nature and versatility.

With endless personalisation elements including size, colour, configuration and even hardware, the Origin Door is sure to complement any property.

Door types include Single, French, Bi-folding and Corner Bi-folding Doors

Also available with glazing bars



# The Origin Internal Door...

Designed to transform your customer's living area and make better use of a home's footprint, the Origin Internal Door range is a steel-look glazed wall and door system.

Versatile by design, the customisable OI-30 complements every look, from contemporary to traditional heritage style properties.

Bringing character, class and continuity of a style throughout an interior space, the OI-30 also fulfils those practical needs to zone off areas for quiet work, rest and play.

Specify less glazing bars for a modern look, or for a period feel, opt for more vertical or horizontal glazing bars

With a glass divide sightline of just 30mm, Origin offers more light and slimmer sightlines compared to some steel and aluminium alternatives.

The OI-30 Internal Door can be configured as a French door, Single door, Fixed Screen or as a corner configuration — with the latter option, a corner post is installed to create a corner set.



# The Origin Residential Door...

With innovation at the forefront of everything we do, the philosophy of the Origin Residential Door is certainly no different - it's a precision driven and expertly engineered thing of beauty.

The Residential Door is available as a single or French door, with the latter available to be used as a garage door. Our front doors are based on the OB-72 profile and can be coupled up to our OW-70 and OW-80 windows, allowing a harmonious front of house look to be achieved. A plain panel is also available to be specified.

With 10 panel choices and over 150 RAL colours to choose from, ranging from ultra-modern to traditional, we have a panel for every taste, home and style

## Kensington Range



SE 04



SE 07



TR 02\*



CO 04



GE 01

## Sandringham Range



CO 04



SA 02



SA 03



SE 01



CO 05

\*TR 02 is available with or without a window.



# The Origin Sliding Door...

We have two systems available in our sliding door collection: OS-29/ OS-44/ OS-77 (the Origin Patio Slider) and OS-20 (the Origin Artisan Slider).

With sightlines as small as 20mm and being able to be installed into apertures over 13m wide and 3m high, the Origin Sliding Door collection is your product of choice for maximising views and light.

Both systems are modern, architecturally striking variations on the traditional patio door system. The main differences between the two systems are the sightlines and panel sizes they can accommodate, but both offer a perfect blend of functionality and aesthetics.





# The Origin Window...

Two window systems are available - the OW-70 (the Origin Slimline Window) and the OW-80 (the Origin Premium Window).

Stunningly designed and brilliantly executed, the OW-80 features an industry-unique internal and external flush casement.

Smart and clean in appearance, it has no overlapping profile, so its timeless finish ensures it's perfect for any property type.

When combined with the space age technology, Aerogel, the Origin Window can achieve an A++ Energy Rating and certified U-Value of 0.8.

Not to be outshone, the OW-70 boasts optimum security, performance and aesthetics, thanks to its 65mm sightline. With the ability to complement any property type, the OW-70 is a contender for complete house renovations as well as extensions.

Window types include Casement, French, Fixed, Bay, Gables and Bi-folding Windows

Also available with glazing bars



## Research and development...

Our dedicated in-house research and development team work relentlessly to ensure we provide the best quality products available. We take great pride in our work, and the fact that we only use high grade components, specifically designed by Origin, reinforces our stance on quality.

It's this dedication to development that helps Origin maintain its position at the forefront of the industry as we continuously look to expand our offering and streamline our processes. Our focus is not only on expanding the products within the Origin Home Range, but also to perfect those that already part of it.

From the handles on our Residential Doors, through to the hinges on our Windows and carriages on our Bi-fold Doors, innovation is engineered at every level of our products, to ensure unrivalled durability.

It's our strive for perfection in our product development that allows you to specify to your customers with confidence.

Origin's in-house research and development team design all Origin products to ensure they function smoothly and efficiently whilst standing the test of time

## Our accreditations...

At Origin, we recognise that there's more to companies than just products, and that more and more clients are looking for the bigger picture - who's the more ethical supplier or who has a stronger moral compass? Sustainability, continuous improvement and best business practices are very close to our heart and are integral in our operations. As such, we are thrilled to discuss our accreditations and credentials, so that whatever your buying priority, you can choose Origin with a clear conscience.

### Secured by Design

Secured by Design (SBD) is a national, police-backed standard, associated with security and levels of performance for weather, operation and quality on domestic properties. It recognises that our doors and windows have not only been tested to the required security standards, but that they also adhere to the rigorous test standards required by the police.



## ISO 9001 – Quality Management

ISO 9001 is an international standard that assesses a company's quality management system. Having first achieved it in 2013, the fact that we are still certified means that we have a track record of consistently providing products and services that meet both customer and regulatory requirements.



FS 584084

## ISO 45001 – Health & Safety Management

ISO 45001 recognises our commitment to employee safety and reduction in workplace risks to create a better, safer working condition.

We have spent time reviewing all the activities that go on within the offices, manufacturing centres and warehouses, and have created a full risk log which link up to our current risk assessments. These are fed back so they can be actioned to be rectified or developed into an improved method of operating.



OHS711491

## ISO 14001 – Environmental Management

Now more than ever, we need to be aware of the impact our operations may have on our environment, the legal obligations we must adhere to, and ensuring we are doing things the right way.

We want our customers to buy from us with a clear conscience and feel that ISO 14001 can prove that Origin is taking responsibility, acting ethically, legally and exercising best practice in all that we do.



EMS 745310



Origin is the UK's leading manufacturer of aluminium architectural solutions.

Now award-winning and operating internationally, Origin began in 2002 as a family company dedicated to the design, creation and manufacture of the UK's best quality doors, backed by uncompromising levels of service.

Cousins, Neil Ginger and Victoria Brocklesby, have since worked relentlessly to perfect the design and functionality of bi-folding doors, and to create and maintain the highly respected reputation for quality and service that they have today, while expanding the range to include Internal Doors, Residential Doors, Sliding Doors and Windows.

As the business has continued to grow and diversify, the foundations of family ethos, pride and ownership in all stages of production firmly remain.

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Interested in  
becoming an  
Origin Partner?

